

Message Text

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43

ACTION EUR-12

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P R 051402Z AUG 75
FM AMEMBASSY BUCHAREST
TO USDOC WASHDC PRIORITY
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FOR BEWT/TDAD VERZARIU

E.O. 11652: N/A
TAGS: BEXP, RO
SUBJ: ROMANIAN PHOTOSENSITIVE PAPER PROJECT

REF: BUCH 2545

1. AMBASSADOR AND DEPUTY PRIME MINISTER AND FOREIGN TRADE MINISTER PATAN HAVE AGREED TO MEET LATER THIS WEEK TO DISCUSS, AMONG OTHER TOPICS, STATUS OF ROMANIAN CONSIDERATION OF PHOTO-SENSITIVE PAPER PROJECT. IMPETUS FOR PROPOSED DISCUSSION WAS COMMENT PATAN MADE TO AMBASSADOR AUGUST 2 THAT GOR LEANING TO JAPANESE OFFER.

2. IN PART, PATAN'S ATTITUDE MAY BE DUE TO GOR MISUNDERSTANDING OF EASTMAN (STRONG) LETTER OF JUNE 30 OUTLINING STEP-BY-STEP APPROACH. LOCAL EASTMAN REP GHIMUS HAS INFORMED US THAT GOR HAS INTERPRETED STRONG'S PROPOSAL AS ESSENTIALLY NEGATIVE RESPONSE. AMBASSADOR WILL SEEK TO CLARIFY ROMANIAN UNDERSTANDING OF EASTMAN PROPOSAL AND STRESS, ASSUMING THAT EASTMAN HAS NO OBJECTION, THAT IT INTENDED TO BE REALISTIC, POSITIVE APPROACH.

3. IN PREPARATION FOR SESSION WITH PATAN WE WOULD APPRECIATE USDOC INFORMING US BY PRIORITY TELEGRAM OF REACTIONS OF ALL THREE INTERESTED U.S. FIRMS TO THEIR JUNE DISCUSSIONS WITH GOR TEAM. WE SPECIFICALLY REQUEST EASTMAN AGREEMENT TO LIMITED OFFICIAL USE

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AMBASSADOR'S INTENDED APPROACH AND ALSO SOME SENSE OF TIME

FRAME ENVISAGED. WOULD EASTMAN BE PREPARED TO SEND PEOPLE
HERE FOR DISCUSSIONS? ADDITIONALLY, WE WOULD ALSO LIKE
INDICATION WHETHER OLSZEWSKI WAS ABLE TO BREAK IMPASSE ON
PAYMENT GUARANTEE ISSUE.
BARNES

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